

Supporting Education for Alaska Native Students



On a chilly late October morning, although the low temperature told one story, 50 golfers had warmth in their hearts and were focused on two missions: to raise money for a good cause and to play some golf.

The UIC Scholarship Foundation Benefit Tournament was the inaugural annual golf event, held at Andrews Air Force Base in Maryland on Friday, October 28. The UIC Scholarship Foundation is a non-profit organization whose purpose is to help Alaskan Native students reach their educational goals through scholarship funding. The UIC Foundation provides assistance to UIC shareholders and their descendants with the cost of tuition, fees, and books each term.

As the golfers registered, they were able to purchase extra raffle tickets for the chance to win a once-in-a-lifetime trip to Barrow, Alaska to observe the traditional subsistence way of life during the Spring Whaling season. The winner of the Alaska trip raffle was UICTS employee Bob Johnson.

To kick off the event, UIC Technical Services (UICTS) President and CEO Gerrie L'Heureux greeted over 50 golfers and thanked everyone for coming to support the foundation. "We are strong supporters of our shareholders and strive to fulfill their vision at every opportunity. With this tournament, we aim to bring



(left to right) Ken Hinkle, Bobby Hinkle and Dan See presented with first place plaque by Gerrie L'Heureux (not pictured: Greg Hughes)

about a strong sense of community to support our shareholders and honor the priceless gift of education."

The UIC Foundation was able to raise approximately \$7,000 of revenue from sponsors, donations, registrations, raffle tickets, and silent auction bids. The winning foursome was "Team Dan" comprised of Dan See and Greg Hughes of UICTS' Mark Center office and their teammates Bobby and Ken Hinkle.

While there were many triumphs, the true winners are Iñupiaq students who will be one step closer to completing their education through the generous contributions and the supporters of the tournament.

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President's Message

Dear fellow UIC shareholders,

These are exciting times at Ukpeagvik Iñupiat Corporation (UIC) and we have a lot of good news to share with you. I am pleased to announce that our family of companies has secured over \$250 million in new contracts over the past several months, thanks to the hard work of our management and staff. You can read about these new projects on page 6 of this newsletter.

In August, the UIC Board of Directors had a very productive strategic retreat. One of the directives resulting from work at the retreat was to revise the UIC vision and mission statements. These clear and concise statements provide a common direction for us as a company to strive toward, and at the core of these statements is the goal to enhance the lives of our shareholders.

Vision Statement

Ukpeagvik Iñupiat Corporation will be the recognized business leader for providing quality services and products, consistent profitability, and shareholder value.

Mission Statement

To enhance the lives of our shareholders by bringing our Iñupiat values to the services and products we provide to our customers.

The Board also developed the three strategic initiatives described below. These initiatives will guide us as we work through the planning and budgeting processes for 2012. We will also strive to meet the following strategic objectives set by the Board: create satisfied stakeholders,

develop loyal customers, use effective processes and provide a motivated and prepared workforce.

Strategic Initiatives:

- 1. Shareholder Development**
Plan, develop, fund, and implement a continuous and comprehensive program to develop, train, and mentor our shareholders, in addition to our commitment of employee professional development.
- 2. Lands**
Develop UIC lands in a deliberate, measured and prioritized way in accordance with:
 - A Master Plan to identify and recognize UIC's obligations to shareholder land interest;
 - The Land Use Policy, as amended;
 - Specific housing, commercial and industrial plans approved by the Board;
 - Applicable regulations and laws of the North Slope Borough, of Alaska, and federal government.
- 3. The Arctic**
Develop and implement a comprehensive, integrated strategic plan to maximize our presence, capabilities, and talent to make Barrow, Alaska truly the "Hub of the Arctic."

A key piece of making Barrow the "Hub of the Arctic" is the new Barrow Replacement Hospital Project. Since June 2006, UIC Construction, along with our partner Arctic Slope Regional Corporation (ASRC) SKW Eskimos, has been working on several phases

of construction for the replacement hospital. The hospital will improve the medical services available to our community and it will also create many valuable local jobs for our shareholders and their descendants. We are working very closely with the Arctic Slope Native Association (ASNA) and Indian Health Service to make sure we are prepared when the hospital comes online, including seeking the support of the Alaska delegation for funding of a complete staffing package. In August, we were honored to be able to help ASNA host Senator Lisa Murkowski; Chairman of the Interior Appropriations Subcommittee, Senator Jack Reed (D-RI); Secretary of the Interior, Ken Salazar; and Department of Health and Human Services Secretary, Kathleen Sebelius on their visits to Barrow. They all expressed their appreciation for the tour of the Barrow Replacement Hospital project site and of the briefing on the expanded medical services the new facility will provide to Barrow and its surrounding communities.



Senator Lisa Murkowski and Secretary of the Interior Ken Salazar touring the Barrow Replacement Hospital project site

Employee of the Quarter: Hazel Adams



If you have ever visited UIC's Anchorage Arctic Spur office, chances are you were greeted by Hazel's smiling face. Hazel has been the receptionist for UIC Construction Services (UICCS) for over 10 years. Originally joining UIC in 1998 as a file clerk for UIC Construction, Hazel is a faithful and dedicated employee not only to UICCS, but the entire UIC family of companies. She is fluent in Iñupiaq, which is helpful when shareholders call who are not fluent in English. Hazel is the proud mother of one daughter and cherishes her three grandsons. Hazel's supervisor, Kathy Dionne, says, "Hazel is a very hardworking employee who is always willing to go the extra mile to ensure the customer or caller is taken care of." Quyanaqpak, Hazel, for being such a wonderful representative for UIC and its family of companies.

Board of Directors

In closing, I am very proud of the successful whale hunt our community shared this fall. Many of the whales landed this season in Barrow were over 40 feet including one by our own Board member, Herman Ahsoak's crew. Congratulations to all of the crews, and thank you for the valuable contribution you make to our community.

Tavra. Quyanaq.

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UIC Foundation Profile: Darlene Sakeagak



Darlene was born and raised in Barrow and her parents are the late Gerald Iqiun and Kate Qaguun Sakeagak. Her biological mother is the late Laurie Beth Crabtree. She credits her mother Kate with instilling in her the value of education and hard work.

Darlene first heard about the UIC Foundation when she participated in a career fair and learned of the plethora of resources available to students, especially those students from Barrow who want to pursue higher education. "With the support from UIC, I was able to complete my undergraduate studies debt-free," she says. "I am very fortunate that I have never had to take out a loan for my education. That would not have been possible without the generosity and assistance from our community."

Darlene is currently pursuing her Master of Public Health degree with an emphasis on Community Health Policy from A.T. Still University School of Health Sciences in Kirksville, MO, and expects to graduate next December. Her ultimate career goal is to obtain

her Doctor of Pharmacy degree and return to Barrow to provide healthcare for her people. "I think it is so important for our younger generations to seek higher education in the fields of math and science and apply that knowledge towards the needs of our community. That is the reason why I have chosen to seek a higher education."

Darlene's advice for future students is, "Reach for the stars and never let intimidation get the best of you. In the beginning of my undergraduate studies as a biology major, there were many times where I doubted my capabilities towards seeking a degree in such a challenging field. As long as you have determination and are willing to work hard, you will succeed!"

Shareholder Employee Highlight: Willie Sakeagak



Willie performing at UIC's AFN Celebration

Willie Sakeagak joined UMIAQ in September as a Civil Engineer. Willie brings to UMIAQ a substantial amount of rural Alaska and oil industry design experience which will be put to use working on design

projects like the Wainwright Seawall Replacement Project, Barrow Water and Wastewater Extension Project in Browerville, Atqasuk/Nuiqsut Water and Sewer Project, and Power Plant Upgrades in Nuiqsut.

Prior to working with UMIAQ, Willie worked at ASRC Energy Services where he prepared structural designs for modules for oilfield applications and he worked for LCMF (now UMIAQ) while attending college.

During his six years working at LCMF, Willie worked on a variety of projects. Work included civil design on bulk fuel upgrade projects and erosion control studies around

Alaska. Some notable projects include upgrades to the Seldovia, Tuntutuliak, and Unalakleet bulk fuel tank farms and development of erosion data and mapping for the community of Newtok.

Willie completed his civil engineering studies at the University of Alaska in spring of 2008, earning a Bachelor of Science degree. He is currently continuing his studies and working on a Master of Science in Arctic Engineering. Willie also earned his Fundamentals of Engineering certificate in 2008, setting him on course to become a registered Professional Engineer.

2011 UIC AFN Kickoff Celebration

UIC's 2011 AFN Kickoff Celebration was held October 19 at the Anchorage Museum at Rasmuson Center. UIC was able to raise over \$3,000 to benefit the UIC Foundation through a Native art silent auction and individual donations.



2011 BP-UIC Barrow Picnic



New Contracts Rolling In for UIC Family of Companies

UIC Professional Services

The National Science Foundation (NSF) has announced award of the Arctic Research Science and Logistics Support (ARSLS) contract to a team that includes UIC Professional Services subsidiary UMIAQ. The contract begins in 2012 and has a period of performance of up to eight years.



UMIAQ Project Coordinator Dominique Fox assisting the POLAR 5 science expedition

CH2M Hill assembled the successful team including CH2M Hill Polar Services (CPS), Polar Field Services (PFS), SRI International and UMIAQ.

UMIAQ has worked with CPS and PFS to provide logistical support services for NSF projects in Barrow since 2009. Working in Barrow and surrounding communities, UMIAQ has provided reliable local knowledge and expertise, as well as equipment assets and operation of UIC-owned facilities for the needs of the scientific and research community.

Science projects sponsored by the NSF have benefited Barrow and the region. UIC has historically sponsored support for science research and has provided considerable assets to encourage such research in the arctic environment.

UIC Science (UICS) has recently been moved under the UIC Professional Services family of companies. UICS personnel have been keeping busy with the new Sandia National Laboratories contract to provide technical and management support for the U.S. Department of Energy's Atmospheric Radiation Measurement Climate Research Facility (ARM/ACRF) in Barrow. UICS has been providing support at the Sandia National Laboratories

site for over a decade, but a number of major instruments have been added to the site over the past year including a precipitation radar installed on the tower at the Barrow Arctic Research Center and an automatic balloon launcher at the main instrument site.

One of UICS services for the Sandia contract is to provide bear guards. Although the primary strategy involves leaving the field if a bear is showing interest, ARM requires all personnel to recertify with a shotgun for bear protection on a yearly basis. The annual training was conducted in September in Fairbanks and everyone was required to qualify by hitting a moving bear target with shots placed to stop a bear.



Chris Waigl of University of Alaska Fairbanks and Walter Brower of UICS reset the bear target for the next qualifier.

UIC Construction Services

Rockford Corporation was recently awarded a \$1.5 million contract with the Army Corps of Engineers to design and build a diesel and unleaded fueling facility at Buckley Air Force Base in Colorado. The project consists of demolition and removal of the existing fuel system and installation of new 12,000-gallon above ground storage tanks, pump offloads, bulk fill stands, containment basins, and new driveways. The design phase of the project began in early October and once approved, construction will begin as early as February 2012.

This contract is part of a Multiple Award Task Order Contract (MATOC) wherein Rockford is awarded design-build task orders to rehabilitate fuel systems across the country. Much of Rockford's success is contributed to the level of customer service provided to the client through open communication in all phases.

UIC Maintenance and Manufacturing

Bowhead Manufacturing Company (BMC) was awarded a contract to fabricate helicopter load weights for the Marine Corps Air Station in Miramar, California. This work is ongoing at the Gatesville, TX facility.

Bowhead Support Group (BSG) was awarded the MRAP Mobile Training Team contract which provides the training and instructors for the maintenance of the Department of Defense Mine Resistant Ambush Protected Vehicles.

The work requires deploying teams throughout the United States as well as overseas locations. BSG, in conjunction with their teammates, won the contract over a large number of competitors, including the incumbent for the award.

UIC Technical Services

Since May 2011, several contracts have been awarded to Bowhead subsidiary companies under UIC Technical Services, LLC (UICTS) totaling over \$150 million dollars. The contracts were awarded to provide services such as information management, visual information support, and financial analyst support.

One of Bowhead's most significant wins is a four-year contract to Bowhead Systems Management to provide IT support services for the Network Enterprise Center at the Naval Surface Warfare Center in Fort Eustis, Virginia.

Bowhead is also serving a wide range of areas in the technical and customer-based realm including the U.S. Army, SAIC, Booz Allen Hamilton, and the Marine Corps Systems Command Lean Six Sigma effort.

Bowhead is constantly taking advantage of opportunities that span over the broad range of capabilities they provide and look forward to ongoing success in the marketplace. Congratulations to our Bowhead companies!

Employee News



Thomas Showalter, UIC Director of Human Resources:

Thomas is responsible for leading the development and administration of all HR support services corporate-wide. He has over 16 years of experience in these areas, most recently as the HR Director for Chenega Corporation, a fellow Alaska

Native Corporation with over \$1 billion in revenue and over 5,300 employees. He holds a BA in Economics from the University of Oregon.



Erin Sedor, UIC Director of Risk Management:

Erin, who is a Certified Paralegal and holds a professional certification in business resiliency, has more than 18 years of risk management experience. Prior to joining UIC, Ms. Sedor worked in risk management for Cook Inlet Region, Inc. She holds an

MBA in risk management as well as bachelor's degrees in organizational management and managerial finance.



Kim Panitchiaq Sigvaun Jorgensen, UIC Staff Attorney:

After receiving her BA in Native American Studies from Dartmouth College, Kim attended the UCLA School of Law, where she received her JD in 2005. She has significant litigation experience in private practice and as an Assistant

District Attorney. *Congratulations Kim on recently passing the Alaska Bar Exam!*



Ellen Frantz, promoted to UIC Legal Assistant:

Ellen began with UIC as a Senior GL Accountant in 2008. Prior to joining UIC she worked for the Iñupiat Community of the Arctic Slope for seven years as their Finance Director. She holds a BA in Rural Development with an emphasis in Small Business

Management from UAF.



Kenneth Robbins, UMIQA Business/Operations Manager:

Ken has more than 25 years of Operations Management experience with professional services firms including as a representative for ASRC and NANA subsidiaries. He also worked on Professional Staffing Contract Development

and Management for the NSB Capital Program for 15 years and has lived in Barrow off and on since 1989. Ken's qualifications, ANC experience and knowledge of the Barrow community will be a valuable asset to UMIQA.



Wiley Wilhelm, promoted to UMIQA Design Division Manager:

Wiley has worked for UMIQA (formerly LCMF) for over 22 years, most recently as the Engineering Manager. In his new role, Wiley oversees the engineering, architecture and surveying departments which were formerly managed by

Steve Chronic, a founding member of LCMF. Wiley looks forward to building on the solid foundation and reputation Steve built for the company. Steve will continue to work for UMIQA as a part-time project manager.

UIC Technical Services Unveils New Company

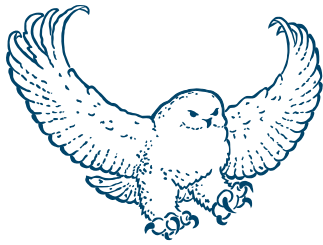
Bowhead Total Enterprise Solutions (BTES) is the newest subsidiary of UIC Technical Services and is led by Bob Johnson, BTES President. Bob will be responsible for growing and developing this new company to provide IT expertise to meet our customers' needs. Bob is a 20-year U.S. Army veteran and retired from active duty in 1995. Bob brings with him extensive experience working with the Department of Defense, Intelligence and federal markets.

Total Enterprise Solutions was launched in September 2011 and is focused on the design and support of fixed-base and multi-site networks and data center infrastructures including networks, servers, storage, end-user computing devices, enterprise applications,

and the tools and processes required to manage the environments. Total Enterprise Solutions is awaiting certification to be designated as an 8(a) company as well as a Historically Underutilized Business Zone (HUBZone) program which helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities.

"Bob brings with him an abundance of experience working in the federal market," said Gerrie L'Heureux, President and CEO of UIC Technical Services.

"His extensive knowledge of the Department of Defense will be a powerful asset to the team and our customers. We are very proud to add him to our Bowhead family."



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Do you have a change of address? Want your dividend direct deposited? Want to give part of your stock to your children or grandchildren?
Forms for these items can be found on the UIC website at: www.ukpik.com/stockforms.htm



Jack Tiepelman Receives WINGS Safety Award

UMIAQ employee Jack Tiepelman recently received the WINGS (Workforce Involvement Nurtures Greater Safety) award from ConocoPhillips for his outstanding contributions to the WINGS safety process. Jack has worked for UMIAQ for over 11 years as a surveyor and supports the ConocoPhillips Alpine operations. The award was presented by Tom Olson, ConocoPhillips WINGS Behavioral Safety Facilitator at Alpine. UIC would like to thank Jack for exemplifying safety in his work and setting a positive example for other staff to follow.

UIC Foundation Scholarship Application Deadlines

Dec 1 – Winter Term/Spring Semester
Mar 1 – Spring Term

May 1 – Summer Term
Aug 1 – Fall Term/Semester

Scholarship applications are available online at www.ukpik.com. Click on “Shareholder Information” and then “UIC Foundation.” Incomplete applications will not be considered. To qualify for scholarship renewal, students must maintain a 2.0 grade point average. A current grade report must accompany all renewal applications. Per semester, scholarships are \$650 for full-time and \$275 for part-time students. In 2010, \$75,000 in scholarships was distributed. Please email UICFoundation@ukpik.com or call (907) 852-4460 with questions.

Ukpeaġvik Iñupiat Values

RESPECT FOR ELDERS
RESPECT FOR OTHERS
RESPECT FOR NATURE
HUNTING TRADITIONS

COMPASSION
HUMILITY
SHARING
COOPERATION

HARD WORK
RESOLUTION OF CONFLICT
SPIRITUALITY
HUMOR

FAMILY AND KINSHIP
RESPONSIBILITY TO TRIBE
KNOWLEDGE OF LANGUAGE

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